admentus INC

SCALE IN THE RIGHT ORDER

You're right that AI can scale your business.

AI is the right ambition. The order most firms reach for it in is what's been failing them.

The work you'd point it at runs through a few people, *and nobody ever designed it.*

HOW IT ACTUALLY GOES

WHY GROWTH STOPS AT A FEW PEOPLE

The Work Runs Through a Few People
Sometimes it's a call only they know how to make. Sometimes it's more than their hours can hold, and adding people only moves it. Sometimes it's every part of the business landing on them at once.

You've Already Tried the Right Moves
You hired, bought tools and wrote things down. Each was reasonable, and sometimes it's enough.

The Work Kept Its Shape
It grew up around the people doing it instead of being designed, so it can't move to anyone else.

A New Hire Walks Into the Same Pile
Someone defined the role. Nobody designed the work inside it, so a second person inherits all of it.

An AI Agent Inherits It Too
Drop AI into work nobody designed and it gets the same pile, with no way to pick up anything it isn't given.

THE RIGHT ORDER

DESIGN FIRST, THEN IT SCALES

The business grew around those people, and nobody designed it. I redesign that work into a system that runs it, so those people own it and stop being the ceiling on your growth.

Once the work is designed, a new hire can step into it and AI agents can run the repeatable part.

HENRY FORD STANDARDIZED THE CAR FIRST AND BUILT THE MOVING LINE AROUND IT FIVE YEARS LATER.

METHOD FOLLOWS DESIGN. MOST FIRMS TRY IT BACKWARDS.

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FIND THE CEILING FIRST

Four signs it’s already happening in your business.

WHERE IT SHOWS UP

WHAT YOU’VE PROBABLY NOTICED

You turned down work you could have won.

The demand was there. The people it runs through were already full.

01

Everything waits on the same person.

When they’re out, decisions stop. When they’re in, everything queues behind them.

02

One person is needed in three places this week.

Sales, delivery and billing all land on them at once.

03

Some work is only right when one person does it.

When they’re on it, it’s right. When anyone else is, it’s close.

04

Who it fits: established, profitable B2B firms, typically $3M–$50M in revenue.

WHAT HAPPENS NEXT

THE SYSTEM DIAGNOSTIC

A two-hour working session: $2,500.
We map how the work actually runs, stress it under load, and find where it hits the ceiling. Credited in full if you move forward within 14 days.

You keep the map.
It’s yours, whatever you decide next.

If it’s a quick fix, I say so.
We stop there. You don’t get sold something you don’t need. admentus.com/diagnostic

SEE IT WORKING

TRY IT YOURSELF

Tarvi works inside my own business. It handles day-to-day operations in a system I designed and own, so it draws on something real.

Tell it where your business gets stuck. Describe it in your own words.

VISIT US AT
AskTarvi.com